



**Largest 100% Native Owned Equipment Provider in the US.** 

Partnered with over 35 OEMs as a Native Small Business Authorized Reseller.

Specialized in Government and Tribal Procurement.

## Federally Certified As...

- a. ISBEE
- b. DBE
- c. HUBZone
- d. Texas HUB
- e. NAICS Codes: 333111, 333112, 333120, 333924,423810, 423820

**Registered With Over 200 Tribes** 



Ag, Construction, Forestry,
Roads, Turf, Golf, UTVs, ATVs,
Commercial Cleaning,
Vegetation, Power Generators,
Snow, Trucking, Trailers,
Forklifts, along with access to
many tools and supplies.



- 1. Obtain Quote(s)
- 2. Provide Quotes to "Board" or "Department" for review.
- 3. Upon review and approval send to Council for vote.
- 4. Notify Seller with PO
- 5. Equipment Ordered

How long does this process take?



## **Best Practices?**

- 1. Source/Research availability
- 2. Obtain Quote(s)
- 3. Make decision

NO Board Meeting\*
NO Council Approval\*

\*All approvals are done prior to quotes as this is done during the Source Research.

\*Trust in your Equipment Provider to have your best interest and accurate pricing.



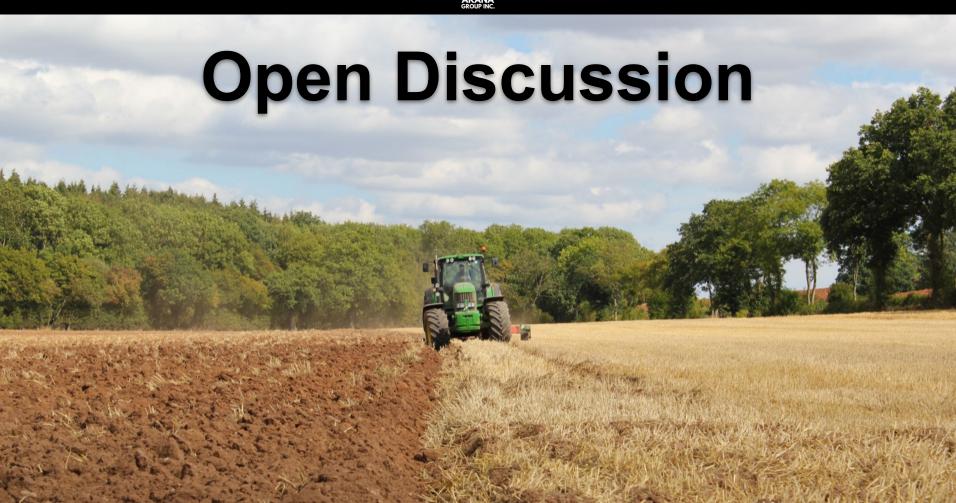
## Equipment Availability

- Want vs Need
- On the Ground/Coming in vs Ordering
- Supply Chain Delays
- Estimated Delivery Timelines

Having and understanding of the equipment market, availability, and delivery process is vital.

Communication is Key!







Contact: Chuck Battles Jr.

chuck@theakanagroup.com

682-800-6435 cell

