



Where is My Equipment?



Who is The AKANA Group

**Largest 100% Native Owned
Equipment Provider in the US.**

**Partnered with over 35 OEMs as a
Native Small Business Authorized
Reseller .**

**Specialized in Government and
Tribal Procurement.**

Federally Certified As...

- a. ISBEE
- b. DBE
- c. HUBZone
- d. Texas HUB
- e. NAICS Codes: 333111, 333112,
333120, 333924, 423810, 423820

Registered With Over 200 Tribes



AKANA Offers

Ag, Construction, Forestry,
Roads, Turf, Golf, UTVs, ATVs,
Commercial Cleaning,
Vegetation, Power Generators,
Snow, Trucking, Trailers,
Forklifts, along with access to
many tools and supplies.



Traditional Tribal Procurement Processes

1. Obtain Quote(s)
2. Provide Quotes to “Board” or “Department” for review.
3. Upon review and approval send to Council for vote.
4. Notify Seller with PO
5. Equipment Ordered

How long does this process take?



Best Practices?

1. Source/Research availability
2. Obtain Quote(s)
3. Make decision

NO Board Meeting*

NO Council Approval*

*All approvals are done prior to quotes as this is done during the Source Research.

*Trust in your Equipment Provider to have your best interest and accurate pricing.



Equipment Availability

- Want vs Need
- On the Ground/Coming in vs Ordering
- Supply Chain Delays
- Estimated Delivery Timelines

Having and understanding of the equipment market, availability, and delivery process is vital.

Communication is Key!

Open Discussion





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